

**June G. Smart, Ph.D., M.B.A., CLD, CLS,  
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- Profile** Experienced consultant, manager and mentor.  
Diplomatic leader skilled in managing change, developing teams, consensus building utilizing a holistic and collaborative management approach.  
Results oriented, analytical, thorough, considers all options, with a quality and cost relationship approach.
- Professional Experience**
- Management Decision Systems, Inc., Holden, MA
    - Vice President Sales and Marketing ▪
  - Healthcare Solutions, Roche Diagnostics, Indianapolis, IN.
    - Managing Consultant ▪
  - Park City Solutions, Diagnostic Services, Ann Arbor, MI
    - Consulting Manager ▪
  - Cultural Connections, Inc., Rochester, MI.
    - Consulting Anthropologist ▪
  - The Dark Report Publication.
    - Writer ▪
  - Smart Consulting
    - Owner - Consultant ▪
  - St. John Health System, Detroit, MI
    - Administrative Laboratory Director
- 2006- Present** Sales and Marketing of Business Intelligence Tools to the Laboratory community.
- 1998 - Present** Consulting services to clinical laboratories, hospitals and academic medical centers for all forms of laboratory services, such as laboratory outreach programs, quality and management and general laboratory issues, market opportunity assessments, leadership and cultural assessments. Role of Project Leader held for most consulting projects.  
Consulting services to Fortune 50 multinational companies for global teaming, cross-cultural problem solving, cultural awareness training.  
Write articles relating to laboratory business for the Dark Report.
- 1979 - 1999** St. John Hospital and Medical Center, St John Clinical Pathology Laboratories, Detroit, MI.  
• Administrative Director (Chief Administrative Technologist) •
- Directed, planed and coordinated administrative, fiscal and marketing aspects of a highly automated, computerized laboratory with off site laboratories and patient service centers, associated with a major teaching hospital. Directed independent laboratory outreach program from start up phase to a \$15 million operation. Leader in laboratory integration process of nine hospital laboratories within the St. John Health System.
- Business responsibilities included: annual budgets, fiscal oversight, and laboratory compliance with various regulatory agencies. Oversight of third party health insurance coverage, managed care contracts, reimbursement, and CPT-4 coding. Implemented continuous quality improvement program, laboratory compliance program and customer service training.

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Organized and implemented new program for corporation in interstate and outreach business. Managed international laboratory cancer screening program for major automotive corporation. Designed, planned and opened seven specimen collection stations, three off site laboratories, and 11,000 sq. ft. laboratory for outreach business.

Operations Chairperson of Joint Venture Hospital Laboratories, for the first 7 years of operation. Starting with 4 hospitals and expanding to over 40 hospitals.

### 1967 - 1979

St. John Hospital and Medical Center, Detroit, MI  
• Section Chief - Special Chemistry Laboratory, other supervisory and medical technologist positions•

### 1964 - 1967

John Radcliffe Hospital, Oxford, England  
• Medical Technologist and Student Medical Technologist •

### 1962 – 1964

Birmingham University, Department of Medical Biochemistry and Pharmacology, Birmingham, England.  
• Research Assistant and Student Medical Technologist •

### Education

Ph.D. Organizational and Business Anthropology, Wayne State University, Detroit, MI., 1999.  
Dissertation: "Multivocalic Cross Border Innovation of Continuous Quality Improvement Develops a Community-of-Practice in a Health System."  
MBA. University of Detroit, Detroit, MI. 1986 Majors in Finance and Marketing.  
BBA. University of Detroit, Detroit, MI. 1984  
Diploma in Medical Technology (IMLS), 1966. Oxford College of Science and Technology, Oxford, England.  
Attendance at management and scientific meetings, on a local, national and international level.

### Certifications

Certified Laboratory Director, CLD, (NCA) 1982  
Certified Laboratory Scientist, CLS, (NCA) 1982  
H.E.W. Medical Technologist, 1976  
Registered Medical Technologist, IMLS 1966

### Professional Affiliations

Clinical Laboratory Managers Association:  
Program Chair - Michigan chapter 1989 & 1990  
Hospital Laboratory Managers Association (Michigan):  
President 1990, Education Chair 1991& 1993 - 1999  
American Anthropological Association  
Society for the Anthropology of Work  
Society for Applied Anthropology  
Society for Medical Anthropology

### Other

Assistant on several international research projects for health care, primatology, paleopathology, and archeology in developing countries. Extensive travel in Latin America, Europe, Africa and the Far East.

Languages: Spanish - basic level, French - basic level

### Business

Formed Smart Consulting in 1998 to provide consulting services to organizations. Services include laboratory marketing and operations analysis, cross cultural problem solving and cultural awareness training.

**Publications**

Pathologist Builds General Path Business from Office Lab, The Dark Report, Volume XII, Number 16, November 2006

Middleware Produces Data In Real Time For Lab Managers, The Dark Report, Volume XII, Number 13, September 2006

BC Lab's LOINC Venture Now Carries Pharma Information, The Dark Report, Volume XI, Number 15, November 2004

Pathologist Activities In Full In VA's "Paperless" Hospitals, The Dark Report, Volume XI, Number 8, June 2004

ASCP's "Molecular Pathology" Certification Now Available, The Dark Report, Volume XI, Number 7, May 2004

Lab Contracting Fracas in British Columbia, The Dark Report, Volume XI, Number 6, April 2004

LAB-Interlink Hangs On Despite Financial Woes, The Dark Report, Volume XI, Number 2, February 2004

Free of IMPATH, Tamtron Ready For A New Future, The Dark Report, Volume XI, Number 2, February 2004

National Lab Standards Coming For Patient Safety, The Dark Report, Volume X., Number 11, July 2003

On-Line Distance Training Helps Labs Recruit and Retain More MTs, The Dark Report, Volume X., Number 9, July 2003

Med Tech Training Via Long-Distance Programs, The Dark Report, Volume X., Number 8, June 2003

Eritrea Uses St. Louis for Reference Testing, The Dark Report, Volume X., Number 6, May 2003

New Market Channel for Esoteric Testing, The Dark Report, Volume X., Number 1, January 2003

MT/MLT Training Insights From California University, The Dark Report, Volume IX, Number 15, October 2002

United Kingdom, Soon To Tackle Consolidation Of Hospital Labs, The Dark Report, Volume IX, Number 10, July 2002

Military Labs Creating Global Lab Test Data Pool With LOINC, The Dark Report, Volume IX, Number 9, June 2002

AACC' S E-Lab Confab Emphasizes Lab Data, The Dark Report, Volume IX, Number 4, March 2002

Histology Lab Goes Mobile to Serve Customers On-site, The Dark Report, Volume IX, Number 1, January 2002